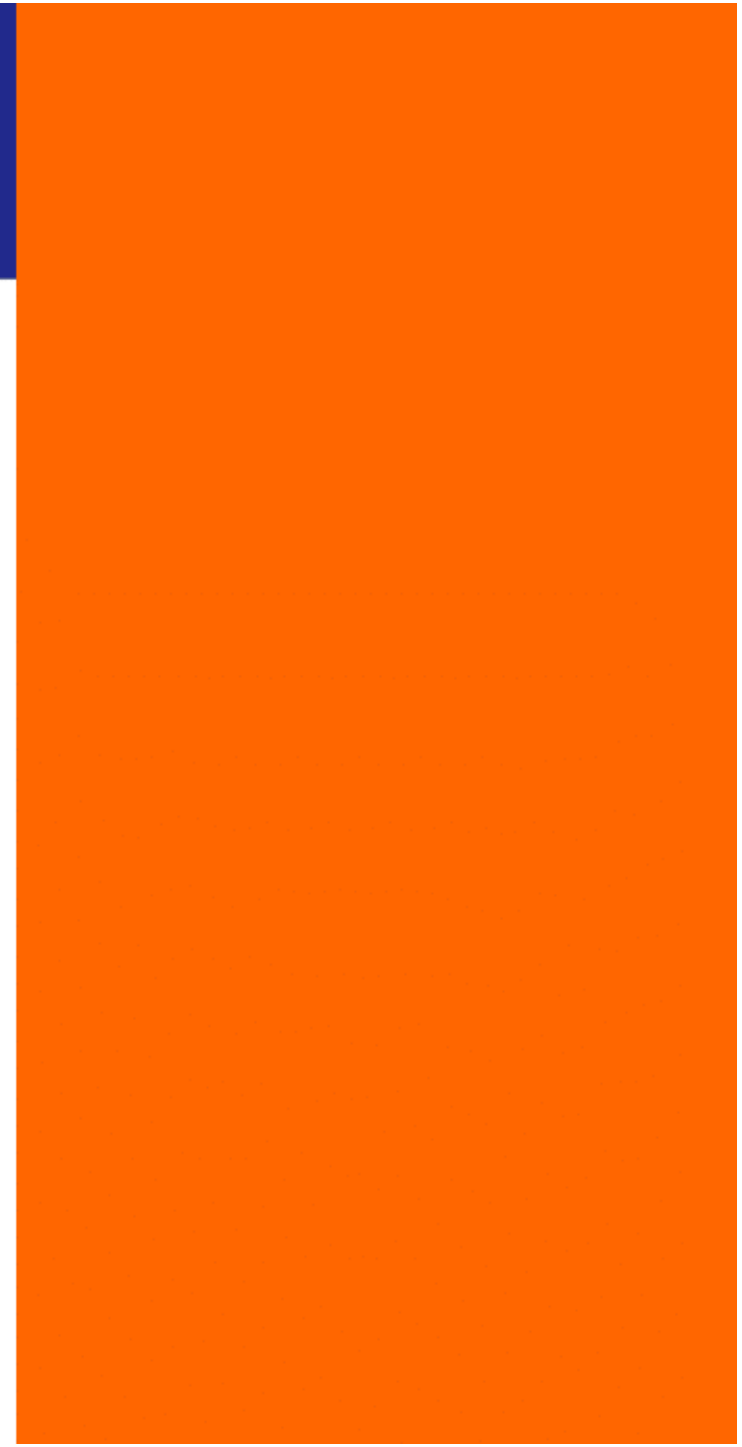
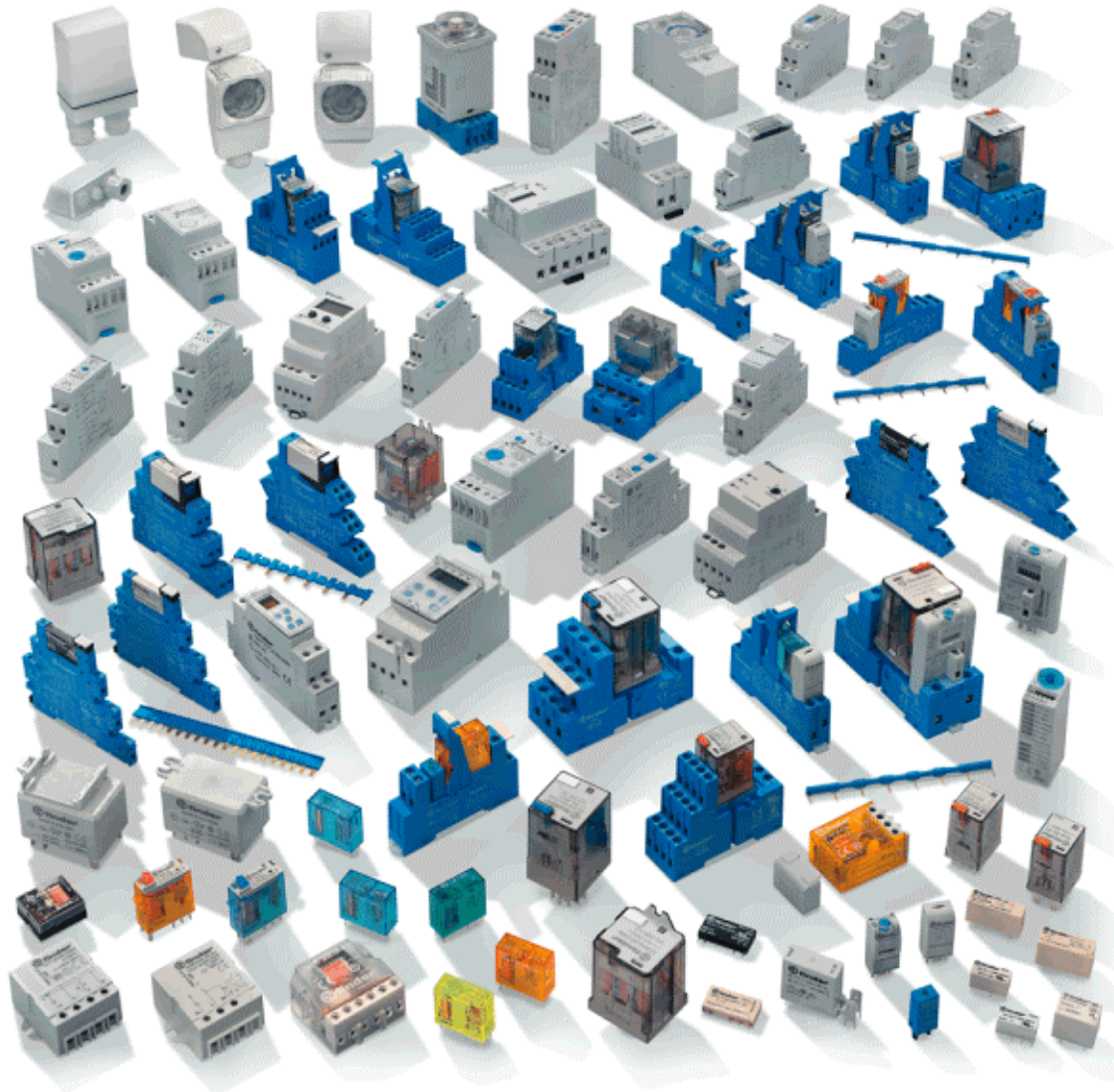




finder



the power in relays





- Independent and privately owned
- Technical autonomy
- €143m annual sales
- 950 employees
- Stable and profitable
- Specialists in relays
- Produce relay sockets - largest producer in Europe
- Strong wholesaler / distributor policy
- 100% Western European manufacture
- ISO 9001-2000 and ISO 14001





Main manufacturing facility & headquarters: Almese, Turin, Piedmont, Italy

- Production and office area: 11,000 m²
- Number of employees: 490

Finder Composants Manufacturing facility, Haute Alpes, France

- Production and office area: 1,700 m²
- Number of employees: 45

Sanfront Manufacturing facility: Piedmont, Italy

- Production and office area: 3,500 m²
- Number of employees: 180

Valencia Manufacturing facility: Spain

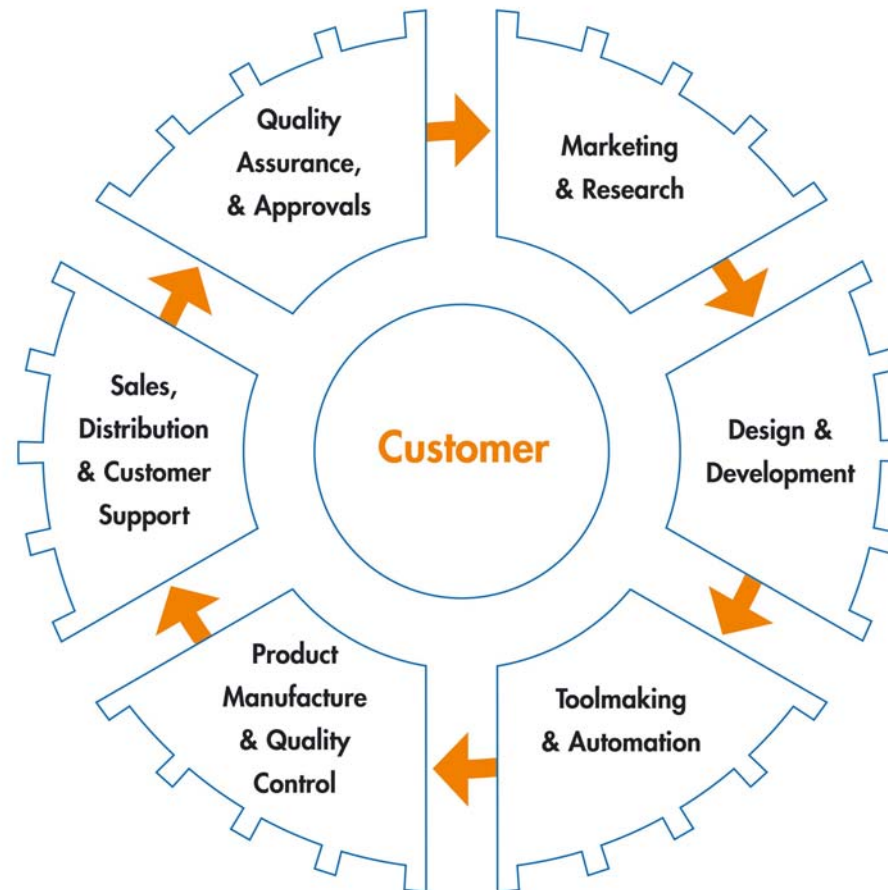
- Production and office area: 4,200 m²
- Number of employees: 150





Total output: 280,000 relays and timers per day

Total in-house capability:





FINDER SUBSIDIARIES:

 Italy (6)
1991 - 1996

 UK
1993

 Spain
2002

 Germany
1985

 Austria
1997

 Portugal
2002

 France
1986

 Belgium
1997

 Hungary
2003

 Netherlands
1992

 Brazil
1998

 Mexico
2004

 Switzerland
1992

 Czech
Republic
2001

 Romania
2005

 USA
1993

 Sweden
2002

 Hong Kong
2006

 Argentina
2008



Red: Industrial Automation

- PCB Relays
- Industrial Relays
- Relay Interface Modules
- Sockets, Modules and accessories



Green: Timers; Monitoring Relays

- Timers
- Monitoring Relays
- Energy meters
- Surge Protection Devices (SPD's)



Yellow: Residential & Commercial

- Light Dependent Relays; Step Relays; Call & Reset Relays
- Modular Monostable Relays; Dimmers
- Time Switches, Electronic Staircase timers
- PIR Movement Detectors



46 Series



55 Series



56 Series



60 Series



62 Series



65 Series



66 Series





30 Series



32 Series



34 Series



36 Series



41 Series



40 Series



43 Series



44 Series



45 Series

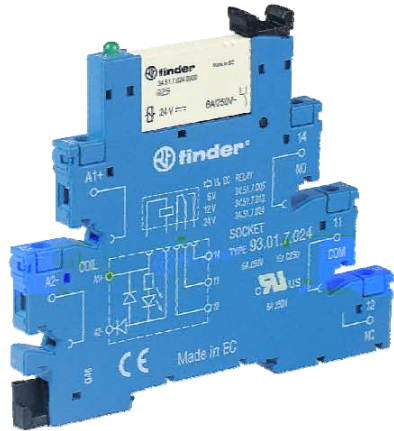


50 Series





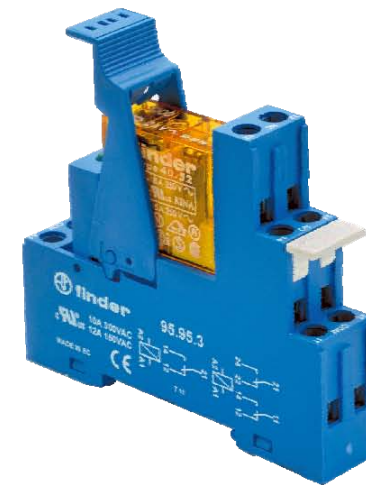
38 Series



48 Series



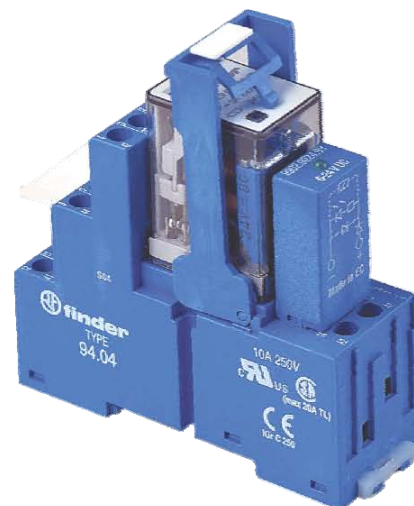
49 Series



4C Series



58 Series



59 Series





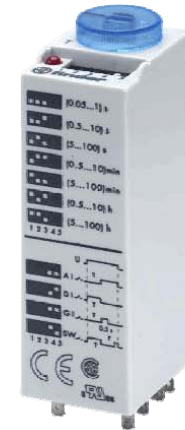
80 Series



83 Series



85 Series



86 Series



87 Series



88 Series





71 Series



72 Series



7E Series



7P Series





10 Series



11 Series



13 Series



15 Series



18 Series



20 Series



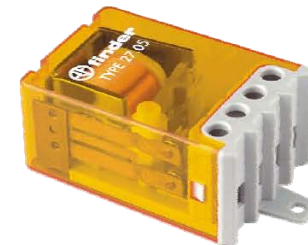
22 Series



26 Series



27 Series





Finder has the widest range of world-wide quality approvals of any relay manufacturer



ABS



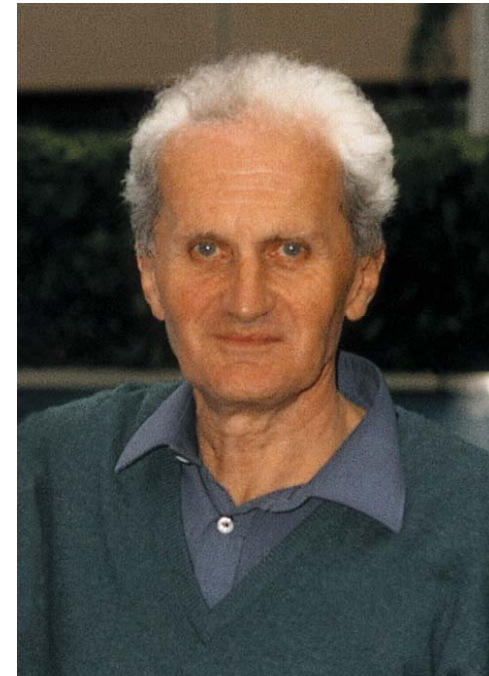
RINA





1954

Company founded by Piero Giordanino





1965

Open factory in Almese, Torino, Italy





1965

Launch 60 Series Industrial Relay





1974

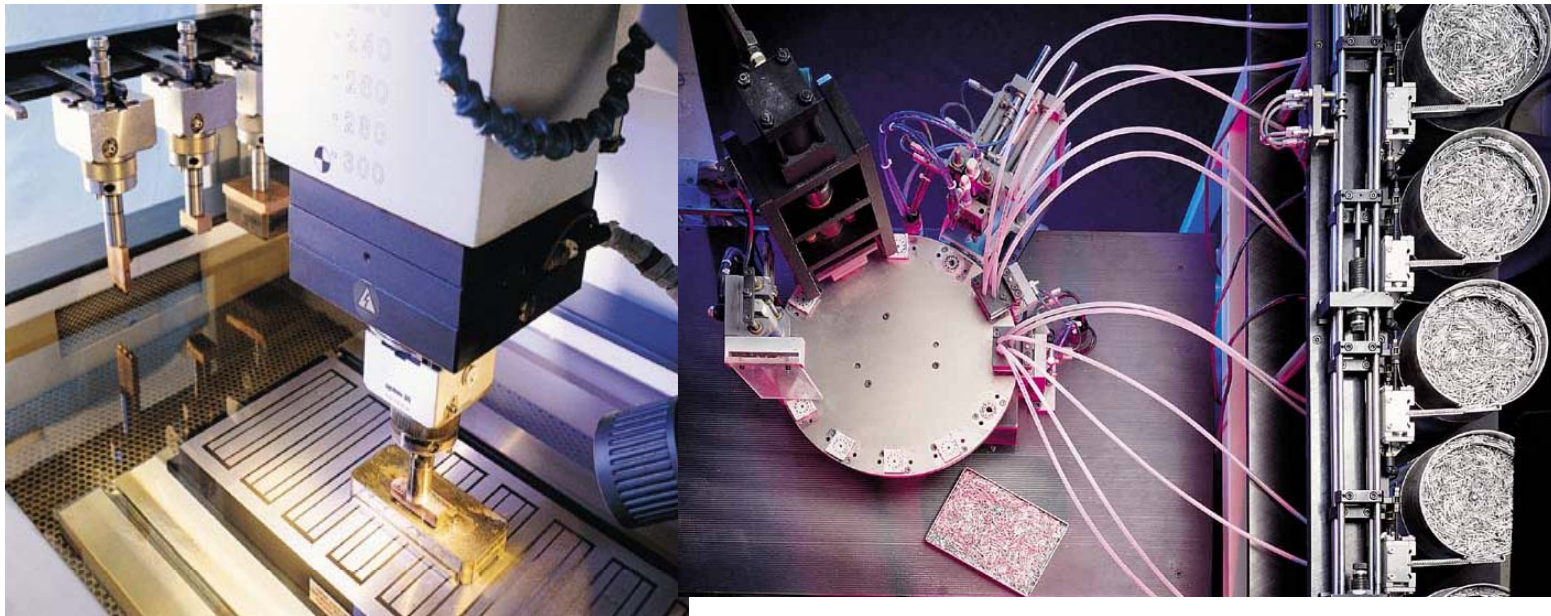
Open factory in Sanfront, Cuneo, Piedmont, Italy





1981

Produce own tools and machines





1991

Open factory in St Jean de Maurienne, Haut Alpes, France





1993 Launch timer range





2000

Acquire Eichhoff Reles, Valencia, Spain



 **EICHHOFF
RELES**



2002

Open new factory and offices in Valencia, Spain





2002

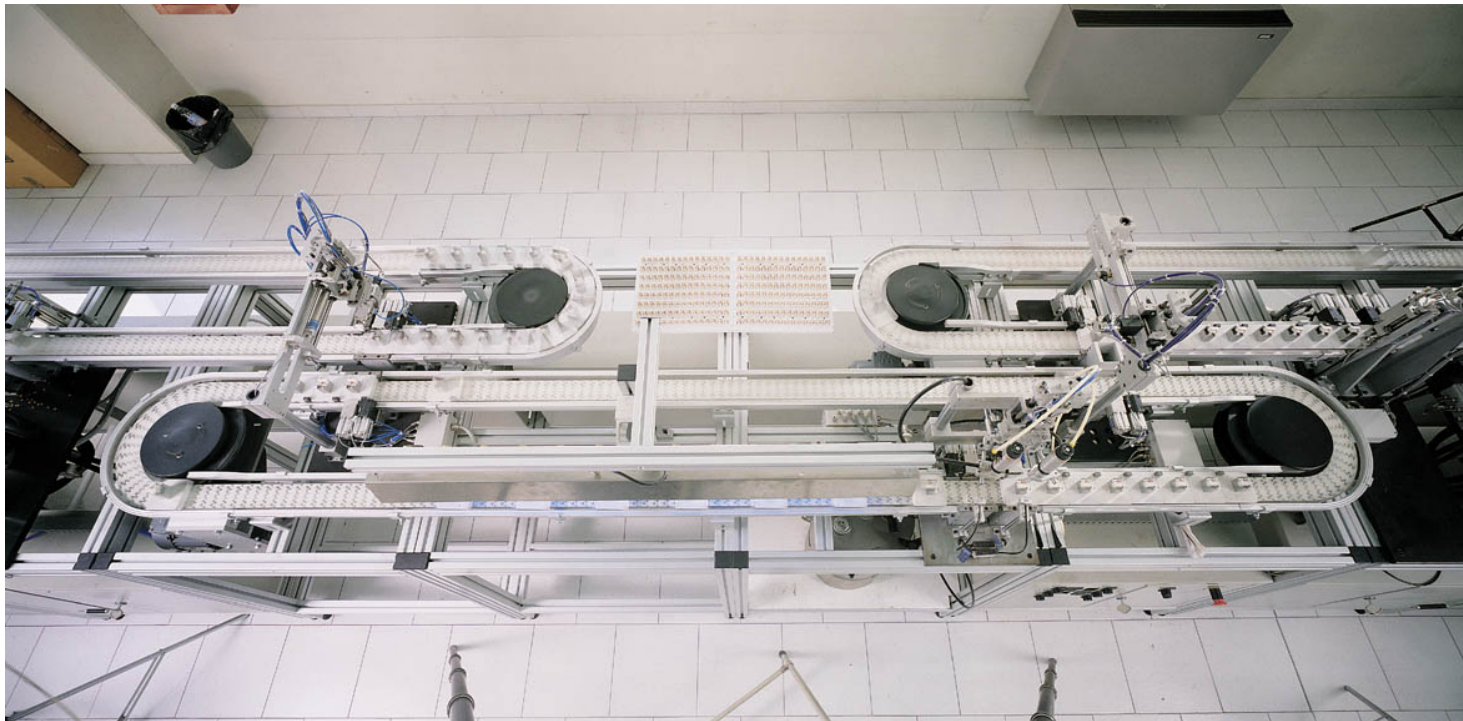
Open logistics hub in Trebur, near Frankfurt, Germany





2003

Develop fully automated socket assembly machine





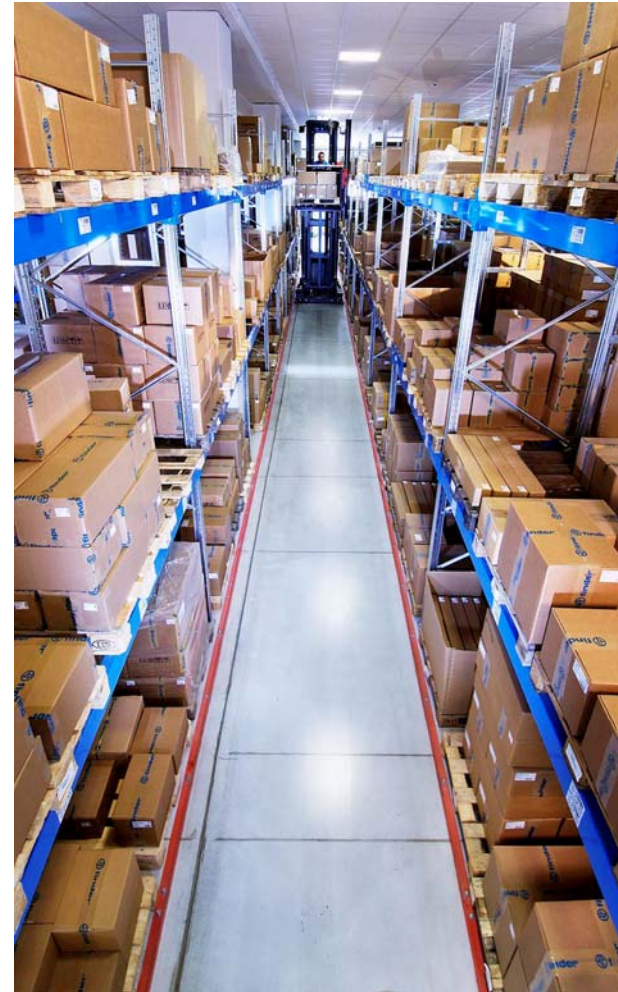
2004
New final testing department





2005

- New warehouse





2006

- **New state of the art plastic-moulding department**





2007

- **New state of the art Surface Mount Technology PCB production department**





2007

- Prototyping machine





2008

- **New generation, fully automated production line**





- **Financial autonomy**
- **All products designed and made in Europe**
- **Technical and manufacturing autonomy**
- **Family ownership**
- **A flat management structure**
- **A local and stable workforce**



These factors give rise to:

- **Stability**
- **Flexibility**
- **Speed in decision-making**
- **High product quality**